

# Best Practices for Today's Market



Austin, Texas – October 21, 2010

# Meet the Panelists



**Kelly Cobb**

Fonville Morisey  
A Long & Foster  
Company  
Cary, NC  
(Triangle Area)



**Sam Joseph**

RE/MAX  
Village Square  
Montclair, NJ  
South Orange, NJ



**Dawn Thomas**

Intero Real  
Estate Services  
Los Altos, CA  
(Silicon Valley)



**Kelly Knott Cobb** Awaiting friend confirmation \*

- Wall
- Info
- Photos
- Links
- Video

People who aren't friends with Kelly see only some of her profile information. If you know Kelly personally, send her a message.

**About Me**

**Basic Info**

Sex:	Female
Birthday:	June 29
Looking For:	Networking

**Bio** 38 years married to Michigan native, Wayne; served in Governor Hunt's office in 1982-84 as State Director

- [View Photos of Kelly \(3\)](#)
- [Send Kelly a Message](#)
- [Poke Kelly](#)

I'm celebrating 26 wonderful years in real estate! Please call me for assistance to you or someone you know! I can partner you with a Realtor anywhere in the Triangle area at 919.818.3450 or [kelly@relo-expert.com](mailto:kelly@relo-expert.com).



**Cary, Raleigh and Apex Real Estate Guide**

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**Cary, Raleigh & Apex Real Estate Guide**

with **Kelly Cobb**

TOP LOCAL REAL ESTATE EXPERT

Why People Are Moving to the Triangle Area of NC

Kelly Cobb Home Team Newsletter Spring 2010

CLICK HERE TO VIEW OUR BLOG

GET MY BOOK FREE: "Get the Best Deal When Selling Your Home." To find out how to do that, please click "View All Offers" below!

Welcome to my website! This year I'm **CELEBRATING 25 YEARS** in real estate and using every resource I have to help home buyers and sellers reach their goals in the current market!

We all know that these are difficult days in our global and national economy. Things will improve and in the meantime, I'll use every tool I have to help home sellers and buyers.

There is relief for homebuyers since interest rates have dropped to historic lows for those with acceptable credit and money for a down payment. What a terrific time for a first timer to get into the market as a buyer, or for someone who has been thinking of moving up to a larger home.

I was recently interviewed by WRAL-TV for a video news story about today's low interest rates. [Click here for the story and click on video clip at bottom right.](#)

I want to help you learn about one of **the finest places in the country to live and work!** You're in the RIGHT PLACE to find great information about real estate in Cary, Raleigh, Apex, Morrisville, Holly Springs, Wake Forest, Chapel Hill, Johnson County, and any location throughout the Triangle area of North Carolina --- and to see some of the most beautiful homes for sale in the Carolinas!

**FREE HOMEBUYER'S TOOLKIT!**

Call Kelly today at 1-800-567-2279 OR 919-859-8889 for your FREE copy of "What You Need to Know 6-12 Months Before Selling Your Home!"

**WHAT YOU NEED TO KNOW...!**

Call Kelly direct at 919-818-3460 for your FREE copy of an invaluable 34-page book, "Homebuyer's Toolkit, Ten Steps to Choosing and Purchasing Your Home."

CLICK HERE FOR FREE PHONE ASSISTANCE!

FEATURED PROPERTY





**You're Invited to  
Fonville Morisey Realty's  
Client Appreciation Event**

Bring this card to  
your Realtor for a  
potted spring plant



(919)859-0800  
2395 Kildaire Farm Rd.  
Cary, NC 27518

**Be Our Guest, Rain or Shine!**

Sunday, May 16, 2010  
2:30-4:30

**Location...**

Fairview Garden Center

**Directions...**

Kildaire Farm Rd. South. Turn left  
on Penny Rd. Turn right on Holly Springs.  
Fairview Garden Center is on your right.

**Select a spring potted plant....**

Compliments of Your Realtor,

**Please join The Kelly Cobb Home  
Team, Inc. for our 21st annual  
Client Appreciation Event  
as we celebrate you, our  
valued friends and clients!**

Featuring chopped & pulled pig, fried & BBQ chicken,  
fabulous homemade desserts, door prizes, a  
photographer, entertainment and a face painter!

**Sunday, October 17<sup>th</sup> (rain or shine)  
Rotary Shelter at Ritter Park,  
Cary, NC - 3 'til 5 p.m.**

**This year we will be accepting tax-deductible  
donations to the Disabled American Veterans  
(DAV) organization – a non-profit charity  
dedicated to building better lives for America's  
disabled veterans and their families!**



**RSVP by Oct. 8<sup>th</sup> with number of adults & AGES  
of each child to 256-2738 or by email to:  
kelly@relo-expert.com. (Email preferred.)**

**Directions: US 1 & 64 to Tryon Road, Exit 98A. Right on  
Kildaire Farm Road. Right on Lochmere Dr.  
Left into Ritter Park.**

**Our entertainment this year features the "Back of the  
Boat Tour" band and vocalists which includes  
former Cary mayor, Ernie McAlister.**



Fonville Morisey Realty, A Long & Foster Co.  
www.Reło-Expert.com

**Your Thanksgiving Pie Is On Us!**



**Do You Prefer Pumpkin or Apple?**

bb Home Team, Inc. is so thankful for your business and referrals we  
would like to give you a Thanksgiving Pie  
to show our appreciation.

reservation for a pumpkin or apple pie email: kelly@relo-expert.com  
by **November 6<sup>th</sup>**. Your Thanksgiving pie  
be ready for pick up at our office on Tuesday, November 24<sup>th</sup>  
9:00 a.m. to 6:00 p.m.

Happy Thanksgiving from  
our family to yours!

*The Kelly Cobb Home Team, Inc.*

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South Orange, NJ



**Dawn Thomas**

Intero Real  
Estate Services  
Los Altos, CA  
(Silicon Valley)

516 Valley Road  
Upper Montclair NJ 07043

Email: [samueliam@aol.com](mailto:samueliam@aol.com)



9 Sloan Street  
South Orange NJ 07079

Email: [samueliam@aol.com](mailto:samueliam@aol.com)

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Sam Joseph  
RE/MAX  
Village Square  
South Orange

Mobile: (917)359-8990  
(973) 763-3700 Ext.135

**Servicing Glen Ridge, Maplewood, Montclair, South Orange and West Orange**

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# Meet the Panelists



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(Silicon Valley)



**Dawn Thomas** Looking forward to seeing everyone at The Institute for Luxury Home Marketing Leaders in Luxury event starting today! #LIL 23 hours ago

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I help people find their home in the Silicon Valley a place to be! Learn more at <http://www.Facebo.com/SiliconValleyandBeyond> daily with fun things and experience in Silicon Valley. <http://www.SiliconValley.com/>

Information

Networks:



# Silicon Valley & Beyond

sell. buy. live.

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## About Dawn Thomas



Hello and thank you for visiting my website! I'm Broker Associate Dawn Thomas, a highly-experienced Silicon Valley REALTOR® with a passion for negotiating the best possible transactions for my clients.

It's always an honor to be recognized for the work I do, and I was thrilled to learn the San Jose Mercury News Reader's Choice Awards "Best in Silicon Valley 2010" named me the *Best Real Estate Agent* in the newspaper's ninth annual reader's poll! The awards cited that my "fierce negotiating skills combined with a 15-year

background in marketing and sales" led to the win, and I'm so grateful to my past and current clients for their votes.

Always looking to expand my education and serve the needs of needs of affluent buyers

Find the home of your dreams

Advanced Property Search →

TRANSLATION







# in Silicon Valley

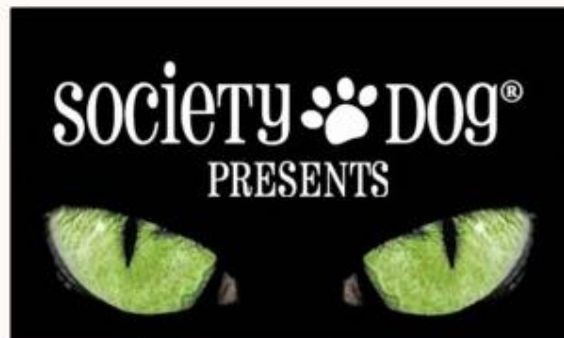


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## #246 – Howling Halloween – Los Gatos

by DAWN THOMAS on OCTOBER 21, 2010

Is it November yet? No! That means there's time for at least one more great Halloween event for a cause. Society Dog presents their annual event "[Howling Halloween](#)" in downtown [Los Gatos](#) on Saturday, October 23 from 5:30 to 7:30 pm. This event is a benefit to support [Morris Animal Foundation Canine Cancer Campaign](#)



### Welcome to Silicon Valley 365!

Silicon Valley 365 (SV365) highlights small businesses, events, festivals, performances, dining, adult & children's activities, and a wide variety of fun stuff every day of the year—365 days a year.

You can search by categories or cities below. We've had a great time sharing what we've discovered about the Silicon Valley—from Menlo Park, Palo Alto, Los Altos, Mountain View to San Jose. We want to hear from you! Please contact us and [share your secrets](#) about what you do for fun in this beautiful and exciting place we call Silicon

# Thank You!



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